

Construction and Building Products



Ferrazoil Imports turned to Kris-Way for their expertise with liftgates to be able to handle the weight of their stone and tile products. In addition, they wanted a more rugged vehicle for their straight trucks to handle the heavy miles and heavy payload.

Kris-Way excels in serving customers who have specialized needs. These are customers for whom a cookie cutter solution doesn't fit. When entering a long term lease agreement, customers need to know the equipment will work for them not only in the beginning of the lease but also for the long haul of the term.

Kris-Way takes the time to get to know our customers and their business. How does the warehouse operate? How are the trucks loaded? How are they unloaded. Our equipment is built around the customer's needs. We don't start with a fleet spec and then push the customer into that slot. We create a customized piece of equipment and then build a customized program to maintain it.

"Kris-Way differentiated themselves with their knowledge not only of full service leasing as a financial product, but also their knowledge of equipment. We made the change from a larger leasing company and it was an easy one. In addition their expertise, Kris-Way was very open and transparent as to how the leases work and how they do business. There were no hidden fees or surprises" - Bill Smethurst, Ferrazoli Imports



Kris-Way construction and building products customers include....Cianbro, Applicator Sales and Service, Seacoast Scaffold,....



Kris-Way offers:

24 hour facilities and road service. You need your specialized equipment on the road not in the shop. Because any old truck won't do.

Factory trained technicians and the most current maintenance technology.

Adequate substitute vehicles built around the needs of our lease customers and not the general public.

Local ownership and management. We offer quick decisions and access to decision makers that larger suppliers cannot offer.

Kris-Way provides our customers:

1. Reduced downtime.
2. Fleet management so you can focus on your core business.
3. A modern fleet with the correct specifications for their operation.
4. Driver training.
5. Vehicle financing.
6. Acquisition of vehicles and disposal of vehicles at the end of the term.
7. Access to over 700 locations in the US and Canada through NationalLease.
8. Vehicle washing promoting cleanliness and customer image.

Experience...Serving the best since 1978.